## [English Summary]

Company Name: Nagase Brothers Inc.

Representative: President(CEO) Akiyuki Nagase

(Securities Code: 9733, TSE Standard)

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## Summary of Medium-Term Management Plan

Nagase Brothers Inc. hereby announces the outline of the new Medium-Term Management Plan covering the next three years (from the fiscal year ending March 2023 to the fiscal year ending March 2025).

## Performance Targets (Consolidated)

| 5 (-                     | ,        |          |         |         |         |                   |
|--------------------------|----------|----------|---------|---------|---------|-------------------|
| (million yen, except for | FY       | FY       | FY      | FY      | FY      | Growth Rate of FY |
| Number of Students in    | 2021/03  | 2022/03  | 2023/03 | 2024/03 | 2025/03 | 2025/03           |
| High School Segment)     | (Actual) | (Actual) | (Plan)  | (Plan)  | (Plan)  | (vs. FY2022/03)   |
| Net Sales                | 45,853   | 49,406   | 55,118  | 59,574  | 62,579  | +26.7%            |
| Operating Profit         | 4,142*3  | 5,590    | 6,677   | 8,235   | 10,110  | +80.9%            |
| Operating Profit Margin  | 9.0%     | 11.3%    | 12.1%   | 13.8%   | 16.2%   | +4.9%pt           |
| Sales by Segment         |          |          |         |         |         |                   |
| High School Segment      | 28,867   | 30,253   | 31,474  | 33,190  | 34,980  | +15.6%            |
| Elementary/Junior        | 9,351    | 10,564   | 11,636  | 12,162  | 12,187  | +15.4%            |
| High School Segment      |          |          |         |         |         |                   |
| Swimming School          | 5,648    | 6,584    | 9,914   | 10,845  | 11,141  | +69.2%            |
| Segment                  |          |          |         |         |         |                   |
| Business School          | 1,556    | 1,609    | 1,743   | 1,807   | 1,883   | +17.0%            |
| Segment                  |          |          |         |         |         |                   |
| Others Segment           | 1,470    | 1,711    | 1,931   | 2,719   | 3,538   | +106.8%           |
| Consolidated             | -1,040   | -1,316   | -1,580  | -1,149  | -1,150  | _                 |
| Adjustment*1             |          |          |         |         |         | -                 |
| Number of Students in    | 101,952  | 105,754  | -       | -       | 120,000 | +13.5%            |
| High School Segment*2    |          |          |         |         |         |                   |

<sup>\*1:</sup> The Consolidated Adjustment includes elimination of intersegment transactions

<sup>\*2:</sup> The figures on this line show the number of students enrolled (or expected to be enrolled) in the High School Segment as of the end of September of each year

<sup>\*3:</sup> The Operating Profit in FY 2021/03 disclosed herein is calculated by the following formula: (The original operating profit of 4,592 million yen appearing in the consolidated profit/loss statement for FY 2021/03) – (the extraordinary loss of 450 million yen incurred in the Swimming School Segment in FY 2021/03)

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